A MESSAGE FROM OUR EXECUTIVE DIRECTOR

Dear Breakthrough Family,

2021 continued to lay bare the inequities in New York City’s education system and reinforce that education is the key for a brighter future. As we revive our City’s economic and cultural health after the pandemic, all New Yorkers need pathways to sustaining, fulfilling jobs. That pathway starts with access to high-quality educational experiences in and outside of the classroom – experiences that challenge and enrich a young person’s understanding of themselves and their communities.

In New York City, access to a high-quality education is often dictated by race and zip code. While 86% of adults in the Upper East Side have a college degree, only 15% can claim the same in East New York. As we aspire to live up to our ideals as a City of equal opportunity – where anyone can succeed – we must create pathways for all New Yorkers to achieve a college education.

Over the past year, Breakthrough students, families, and staff demonstrated creativity and resilience in their shared pursuit of an excellent and equitable education. Our teaching fellows and mentors facilitated virtual programming; staff adapted to complicated high school and college admissions processes; and 99 volunteers stepped up for our inaugural year-long college coach program.

Looking forward, we are leading with what we have determined accelerates learning and progress for students, particularly those growing up in our city’s most under-resourced communities. We are:

- Broadening our student support model to provide more social-emotional and mental health resources, recognizing the intertwined relationship between academic and personal well-being;
- Increasing our opportunity and access grants so that financial barriers don’t impede students’ access to and persistence through high-quality schools; and
- Re-committing to building a representative and inclusive community that empowers student voice, with the launch of our Student Council.

Thank you for your steadfast support over this past year and for your continued belief in the potential of Breakthrough students to achieve their dreams of a college degree and a fulfilling career.

Beth E. Onofry
EXECUTIVE DIRECTOR
OUR RESPONSE TO COVID-19

Our top priority in 2021 was to ensure that Breakthrough students persisted in their pathways to and through college, despite the challenges that faced them.

**School Closures**
Tech and wi-fi inaccessibility made learning disruptive and inequitable.

Solution:
- shifted all programming online
- provided tech directly to students
- introduced tutoring for middle school students

Results:
- 94% average daily attendance at summer program
- 100% of students satisfied with the experience
- 91% of students reported a sense of belonging

**Emergency Needs**
Many students and families experienced food and housing insecurity, isolation, and stress.

Solution:
- awarded $21k in emergency grants for basic needs
- hired a social worker
- trained staff on mental health first aid

Results:
- 12 families received critical financial support
- 100% of students graduated high school
- 90% of students graduated college on-time

**Changing Pathways**
Shifting policies in high school and college admissions processes created confusion and anxiety.

Solution:
- awarded $14k in opportunity grants for unpaid internships and volunteer experiences
- increased high school placement advisors’ support
- hosted virtual college fairs

Results:
- 98% of students enrolled in college prep high schools
- 89% of students enrolled in 4-year colleges
OUR STUDENTS

Breakthrough students represent the exceptional diversity of New York City. With over 500 enrollees in our ten-year program, these ambitious and talented individuals are building pathways from high school through college and into successful careers.

New students admitted this year

72

First in their families to pursue college

61%

Speak multiple languages

67%

About Our Students
By Grade: 122 Middle school; 221 High school; 168 College
Demographics: 37.1% Black/African-American; 33.6% Hispanic/Latinx; 21.3% Asian; 4.5% Multiracial; 1.4% White/Caucasian; 2% Other
Residency by Borough: 32.6% Brooklyn; 29.2% Bronx; 20.1% Manhattan; 15.6% Queens; 2.5% Staten Island/Other
Gender Identities: 58.5% Cis-Gender Female; 39.3% Cis-Gender Male; 0.8% Non-binary; 1.4% Another gender

“The influence Breakthrough has had on my life has helped me build the courage to pursue my dreams, and I will continue practicing all these skills and values as I move onto the next chapter!”
Henderson Alcantara
Wheaton College, Class of 2025
OUR TEACHING TEAM

Breakthrough’s teachers, coaches, and mentors are essential to maintaining our students’ strong support system. These young professionals offer personalized, holistic support, while at the same time nurture their own interest in education careers.

99 New college coaches

47 School-year teaching assistants and mentors

12 Summer teaching assistants

76% Teaching Fellows who pursue education careers

98% Teaching Fellows who recommend Breakthrough to a peer

“I really love the Breakthrough community. I was so impressed with our students. Deciding at age 12 to make this really big time commitment and effort to achieve their academic goals is really impressive. I also felt like even in the remote context I was able to make some really valuable connections with our students.”

Madeline Holtz, Teaching Assistant Susan Blum Award Winner
### OUR PROGRAM MODEL

#### ENRICHMENT

Students need exposure to rigorous academic content as early as middle school in order to build the content and critical thinking skills needed to succeed in college and in the workforce. Breakthrough New York provides academic and social enrichment through our summer and afterschool programs, at no cost to families. Our enrichment programs grow students’ love of learning through project-based learning and electives.

#### ACCESS

Only 86 of New York City’s 500 public high schools meet the threshold as a “college preparatory” high school. This setup favors families with financial and social capital – resulting in one of the most segregated high school systems in the US. Breakthrough New York coaches students and families through the complex high school and college admissions processes to help them find the best fit for them.

#### RELATIONSHIPS

Particularly during the COVID-19 pandemic, as students navigate school closures and isolation, relationship-rich programs are crucial in students’ persistence to and through college. Breakthrough New York trains 130 college students to teach and serve as admissions coaches and mentors. Through this students-teaching-students model, Breakthrough students receive personalized care and the seasonal staff spark their own interest in an education career.
Over 160 middle school students participated virtually in our signature summer and afterschool programs, strengthening their academic and social-emotional skills through literacy, math, and science courses. Electives in the arts, chess, and journalism, as well as community-building events like the Spirit Olympics and Talent Show, allowed students to explore various areas of interest and engage in fun activities with their peers.

**Sahian's Summer Fun**

9th grader Sahian Diaz (Class of 2029) had an enriching, well-rounded summer experience that included discussions of the graphic novel "American Born Chinese," practicing writing argumentative essays, and her favorite subject, coding. "It’s fun to make your own game and make whatever you want with coding, and learn the science of computers," she says.
Educational opportunity requires access to a high-quality school. Breakthrough New York guides students and their families through the high school and college admissions processes so that they can enroll in the best-fit school.

8th graders accepted into college prep high schools

98% Seniors accepted into two- or four-year colleges

400 College acceptances

A Virtual Campus Near You

Our students could not visit colleges, so Breakthrough brought the colleges to them! Representatives from SUNY Binghamton, Boston University, Whitman College, and more joined us for a virtual college fair. Students learned more about the various campuses and had their questions answered directly by a counselor.
This year, we extended Breakthrough’s signature near-peer relationship model with the launch of our college coach program. Ninety-nine volunteers met monthly with their mentees to advise them on course selection, internship applications, and more. As a result, student engagement increased, and over 70% of coaches have returned for a second year.

Manny and Sonia:
A Game Designer and His College Coach

Sonia Mehta, an analytics expert, joined Breakthrough as a college coach and was matched with Hunter College senior Manny Contreras (Class of 2022). The pair developed a genuine mentorship built on trust and open communication. Manny turned to Sonia for support in applying to internships, relying on her advice in ways that he could not do with his peers. In the end, Manny landed an internship with the organization Kids in the Game, bringing him closer to his goals of becoming a game designer.
HIGH SCHOOL ENROLLMENTS

Breakthrough students attend public, private, and parochial schools. Notably, the majority of this year’s class will continue in the public education system.

![Pie chart showing percentages of different types of schools]

**Independent Schools:**
- Berkeley Carroll School (2)
- Brearley School
- Calhoun School (2)
- Little Red School House/Elisabeth Irwin High School (2)
- Packer Collegiate Institute
- Trevor Day School
- Trinity School

**Public Specialized Schools:**
- Bronx High School of Science
- Brooklyn Technical High School (3)

**Public Selective Schools:**
- Bard High School Early College Manhattan
- The Beacon School (4)
- Bronx Center for Science and Math
- Brooklyn College Academy
- Manhattan Center for Science and Mathematics (6)
- Manhattan/Hunter Science High School
- Midwood High School
- Millennium Brooklyn High School (2)
- Queens School of Inquiry (2)
- School of the Future High School
- Townsend Harris High School
- Urban Assembly New York Harbor School

**Parochial Schools:**
- All Hallows High School
- Cardinal Hayes High School (2)
- Cardinal Spellman High School
- Cristo Rey New York

**Boarding Schools:**
- Church Farm School
- Deerfield Academy
- Hotchkiss School
The Breakthrough class of 2025 received over 400 acceptances to colleges and universities across 25 states and Washington, DC. 98% were accepted to a two- or four-year college.

COLLEGE ENROLLMENTS

Amherst College
Barnard College (2)
Bowdoin College
Case Western Reserve University
Claremont McKenna College
Clark Atlanta University
Clayton State University
Colby College
The Cooper Union
Cornell University
CUNY Baruch College (3)
CUNY BMCC
CUNY City College
CUNY Guttman College (2)
CUNY Hunter College (4)
CUNY John Jay College
CUNY Queens College
Delaware State University
Howard University
LeMoyne College
Macaulay Honors at Baruch College
Macaulay Honors at Hunter College
Marist College
Mercy College
Morgan State University
Mount Holyoke College
The New School
New York University
Northeastern University (2)
Pace University
Simmons University
Spelman College
SUNY Binghamton University
SUNY Stony Brook (2)
SUNY University at Buffalo
Syracuse University (2)
Temple University
Tufts University
University of New Haven
University of Pennsylvania
University of Rochester
University of Vermont
Wheaton College
Williams College
Breakthrough New York ended FY21 in a strong financial position, thanks to the generosity of our donors and a fully forgiven Second Drawn PPP loan. Operating our program virtually also reduced costs, allowing us to allocate funding towards student and family needs during the COVID-19 pandemic.

We entered FY22 with a surplus of $978K, which is critical as we grow our budget to return to in-person programming and invest in new services for students, including a dedicated social worker and mental health workshops.

**FY21 Revenue**

**Total: $3,262,643**

- Institutions: 33.7%
- Event (net): 24.5%
- Board & Individuals: 22.4%
- SBA PPP Loan: 10.2%
- Government: 1%
- Investment Income: 8.2%

**FY21 Expenses**

**Total: $2,284,699**

- Program: 75.1%
- Administration: 9.1%
- Fundraising: 15.8%
Career Day
As part of our career readiness program, over 20 companies and organizations hosted middle school students to expose them to different industries and career pathways.

Participating Partners
Finance: Macquarie, Campbell Lutyens, RBC Capital Markets, Citi, London Stock Exchange
Real Estate: BentallGreenOak, Cushman & Wakefield, Artemis
Tech: Rockstar Entertainment, Google, Salesforce, DoorDash
Healthcare: NYU Langone Neuroscience Institute, Tribeca Pediatrics, Mount Sinai Adolescent Health Center
Arts: The Public Theater, New York Philharmonic, Metropolitan Museum of Art
Law: Kobre & Kim, Katten Muchin Rosenman, Manhattan DA’s Office
Media: ViacomCBS, MiQ Digital, CNN

Shakespeare in the Park
The Public Theater hosted the Breakthrough community at Shakespeare in the Park for this summer’s production of “Merry Wives”. For many of our students and families, it was their first time attending this New York City tradition.
Campbell Lutyens named Breakthrough New York one of its chosen charity partners. The three-year partnership includes a philanthropic contribution and ongoing employee volunteerism. Gerald Cooper, Partner, shares, “I firmly believe that access to a high-quality education and the opportunities it provides should be available to everyone. Campbell Lutyens has a rich history of charitable giving and community engagement and, as a firm, we look forward to partnering with Breakthrough to develop the next generation of leaders.”

Con Edison is a long-time grant partner with a strong history of corporate volunteerism. Volunteer Lillian Mangliano shares, “I decided to volunteer with Breakthrough New York because I was excited about the opportunity to support young people in a small way during a pivotal time for them. I so appreciated, in talking with the students, learning about their current accomplishments and their goals for the future.”

RBC Capital Markets is a long-standing partner of Breakthrough New York’s College Bound Program that supports high school students in preparing for college and honing their career aspirations. Breakthrough New York was also a proud beneficiary of the 2021 Charity Day for the Kids and partner in the Social Impact Learning Program, which provides pro bono consulting services.
While the pandemic prevented us from celebrating our annual gala in person, the strength and generosity of the Breakthrough community shone through. We raised $900,400 thanks to the continued support of our sponsors and donors.

Meet Our Honoree: Carlos Brito

We are proud to honor Carlos Brito, CEO of Anheuser-Busch InBev, at our 2021 gala for his commitment to educational equity and excellence. Brito led a passionate team of brewers and brand builders who invest in sustainable long-term growth. AB InBev’s Dream is to Bring People Together for a Better World, and its team of talented and highly motivated people is guided by an “ownership” culture where everyone takes performance personally. Investing in people and communities for the long-term, AB InBev is building a company to last, brewing the highest quality beers that will continue to bring people together for the next 100 years and beyond. Born in Rio de Janeiro, Brazil, Brito earned his undergraduate degree in Mechanical Engineering from the Federal University of Rio de Janeiro and received his MBA from Stanford University Graduate School of Business. He is an Advisory Council Member of the Stanford Graduate School of Business and serves on the Advisory Board of the Tsinghua University School of Economics and Management.

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Click the image below to watch Carlos’ interview!
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(she/her/hers)

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Middle School Program Manager - Bronx  
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Data and Admissions Director  
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Amelie Lipman  
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Jomar López  
Middle School Program Manager - Manhattan  
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